

# **Trio HMO Networks:** Providing In-Person Care for Members Assigned to Virtual PCPs

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## Your Blue Shield presenters



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## Introduction

- On 1/1/2025 Blue Shield added a virtual primary and specialist care option to our Trio HMO networks for members 18 + years of age across all lines of business and all regions where Trio HMO is offered. \*
- In addition to the existing Trio HMO in-person networks, Blue Shield provides these members with the option to chose a virtual PCP (Accolade Care, the DBA for PlushCare of California P.C.). Some behavioral health and specialist services are also included, provided by TeleMed2U (the DBA for Telemedicine Group P.C.).
- A member who selects or is assigned to Accolade Care receives primary, behavioral, and specialist care through virtual visits (telehealth video or phone calls).
- When in-person care is required for primary or specialist care, Accolade Care will refer to an in-person Trio HMO Network provider.



\* Excludes CalPERS members.



## Purpose of this webinar...

- Inform in-person Trio HMO Network providers about the virtual Accolade Care option.
- Explain process for providing in-person care for Accolade Care members, including how you will:
  - Receive referrals
  - Request authorization and check status
  - Get reimbursed for care you provide
  - Submit claims, check status, and find EOBs
- Provide resources to support you



# Why a virtual care option for Trio HMO Network members?

In-person and virtual care serve as valuable complements to each other by expanding the reach and efficiency of healthcare systems. 2 A virtual option is helpful to members whose work and/or family situation makes it challenging to book convenient times for inperson routine or adhoc appointments.

Research shows that patients want more flexibility in their health care options. The Accolade Care virtual PCP provides the first line of patient care, and Accolade Care coordinates referrals and care provided by Trio HMO Network virtual and in-person practitioners.



# When Accolade Care determines that it is medically necessary for an assigned member to have in-person care ...

- The Accolade Care care team assists the member in identifying a Trio HMO Network in-person primary or specialist provider within the full Trio HMO Network corresponding to the patient's benefit plan.
- There is no additional cost for members to select Accolade Care as their virtual assigned medical group.
- Trio HMO Network plan benefits, including copays and deductibles, apply to virtual care services the same as they do for in-person services.

 Blue Shield pays the inperson Trio HMO Network provider fee-for-service (FFS) at their Direct Contract HMO (DCHMO) or PPO\* contracted rate for in-person care.

Blue Shield contracted PPO providers who have not opted out of accepting HMO members.

# Referrals, authorizations & claims

## Working with Blue Shield

#### • Provider Connection website

- Authenticated tools can be accessed after login, including live online chat with Blue Shield Provider Customer Service.
- Non-authenticated information such as authorization lists and forms, are available without logging in.
  - See the <u>Provider Connection Training</u> page for detailed information about how to register, navigate, and use tools on the website.
- Blue Shield Provider Customer Service
  - Available 6 a.m. to 6:30 p.m. Monday through Friday.
    - IVR system available 24/7.
  - Call (800) 541-6652.

## ed after th Blue **RESOURCES YOU NEED**

provider

connection

blue 🚺

On Provider Connection you can verify eligibility, check claim status, and request authorizations online. You can also download member rosters, file a dispute, and submit an attestation.

Register now to get started >



#### A new look for Provider Connection

Guidelines &

Provider Connection has a new look and updated navigation designed to improve your experience. The navigation bar is the best place to start.

()

Verify eligibility >

**Eligibility and benefits** 

Verify eligibility and review member benefits.

#### $\otimes$

Eligibility & benefits ~ Authorizations ~ Claims

#### Authorizations

Submit and confirm prior authorization for medical and pharmacy services.

Request prior authorization > Authorization log upload >

## 

Claims

Check status of submitted claims, find EFT transactions and download EOBs.

Log in / Register

Check claim status >

# **Overview:** Providing in-person care to a Trio HMO Network member assigned to Accolade Care

Authorizations

• When an Accolade Care or TeleMed2U virtual provider determines that in-person care is appropriate, a member of the Accolade Care team assists the member by identifying a Trio HMO Network in-person provider.



- Accolade Care sends a referral form and health records to the in-person provider.
- Member eligibility and all other relevant information are documented in the referral.
  - Member eligibility can be confirmed on Provider Connection after log in or by contacting Blue Shield Provider Customer Service: **(800) 541-6652.**

Authorization is not required for office visits. If a request is required for a service and is not provided, the in-person provider submits to Blue Shield directly for approval.

- Authorization requests can be submitted online at Provider Connection or by FAX.
- Authorization status can be viewed online or by contacting Blue Shield Provider Customer Service: (800) 541-6652.



- The in-person provider submits claims to Blue Shield by mail, electronically, or the SympliSend digital paper submission portal.
- Claims .
  - Blue Shield pays FFS for referred services to inperson Trio HMO providers and facilities via the standard claims process.
  - Claim status can be viewed online or by contacting Blue Shield Provider Customer Service: (800) 541-6652.

## **Referral process:** Accolade Care patient referral to in-person care



Patient referrals will be sent to the in-person provider's practice by the Accolade Care team, and members of this team will drive both outreach and follow-up related to the referral and associated care.

#### The referral form\* includes:

- Patient information and eligibility
- Referring provider with contact information
- Servicing provider/facility
- Referral information
  - Reason for referral and diagnosis code(s)
  - Authorization #: If Accolade Care secures authorization for a service or specialist consult, the authorization number will be included on the referral.
    - Note: Authorization is not required for office visits.
  - Desired services
  - Referral valid thru date
  - Referring physician signature
- \* See <u>Appendix</u> for copy of referral form.

## Checking member eligibility

The Verify eligibility tool is available from the home page and from the Eligibility & benefits section, after log in.

- 1. Select the member search type: SEARCH SINGLE MEMBER is the default.
- 2. Select the *Member coverage/card type*. Blue Shield is the default.
- 3. Search for the member by entering either the:
  - Member ID
  - Member Last/First and DOB
- 4. Click Search.

erify eligibility of a single member. All fields are i	required unless n	oted otherwise.		(
lember coverage / card type ) Blue Shield of California / Promise Health ) Other Blue Plan	Plan 2	3		
) Federal Employee Program SEARCH BY SUBSCRIBER ID Subscriber ID		SEARCH BY MEMBER NAME Last name First name		SEARCH BY MEMBER SSN, MBI, OR CIN
9-16 characters Start over Search	OR	Doe John Date of birth MM/DD/YYYY	OR	Medicare beneficiary number (MBI)     Client index number (CIN)
	J.	Start over	Search	Last 4 digits

## Eligibility information continued

- 5. Member eligibility results display. Eligibility displays in green when the member is active. For additional information, click:
  - a. Details: Comprehensive member information including eligibility, coverage, etc.
  - **b. ID Card:** Electronic copy for viewing, printing, or download.
  - c. Benefits: Trio HMO plan benefit information.
  - d. Claims: Check claims status tool.

			a b c	d
Member name MEMBER, G	Status Status		EDetails ID Card Eenefits	\$ <u>Clain</u>
			10,000,000	
Subscriber ID	Date of birth	Gender	Member address	
9077	02/10/1946	Female	1000 ALTON AVE	
			LOS ANGELES, CA	
LOB	Region	Coverage effective / start date	Coverage end / redetermination date	>
Blue Shield Promise Medi-Cal - LA	HEALTHCARE LA IPA	01/01/2019	02/2020	
Recipient		PCP name	Participating provider group	
N/A			HEALTH CARE LA IPA	

## Blue Shield ID card for an Accolade Care member



- 1. All Trio HMO Network member IDs begin with "XEO."
- 2. The member's network name always appears here: Trio ACO HMO.
- 3. Accolade Care and the virtual PCP's name is listed on the card.

# Authorization process for providing in-person care to an Accolade Care assigned member



For all steps above, you can also use online chat after log in to Provider Connection (6 a.m. - 6:30 p.m. Mon – Fri) or call Blue Shield Provider Customer Service 24/7 at **(800) 541-6652.** 

## Billing

For members assigned to Accolade Care, Blue Shield pays for referred services to in-person Trio HMO Network providers and facilities on a fee-for-service basis via the standard claims process. \*

You as the in-person provider can bill Blue Shield:

### Option 1:

Under your affiliated IPA/medical group contract, using the Tax ID of the IPA/ medical group ...

 Blue Shield reimburses FFS in accordance with the terms of the inperson IPA/MG agreement that ensures and allows for treatment of members not assigned to that IPA/MG.

### **Option 2:**

Under your individual provider DCHMO or PPO<sup>†</sup> Blue Shield agreement and Tax ID ...

• Blue Shield reimburses FFS for services at the provider's contracted rate.

- \* Members pay the same share of the cost (e.g., copayment, coinsurance) that they would pay when provider is in-network.
- † Blue Shield contracted PPO providers who have not opted out of accepting HMO members.

## Claims submission process: Three ways to submit claims

### 1. By mail

- The <u>Claims Routing Tool</u> provides the address where to submit paper claims. (No log in required.)
  - This information is also located on the back of the member's ID card.

### 2. Electronically

- Electronic data interchange (EDI) lets you submit claims and receive payments electronically via electronic funds transfer. (Log in required.) See EDI, ERA/EFT and Secondary 277CA FAQ for details.
  - Provider Connection Account Managers can determine if your organization is enrolled in ERA/EFT. If yes, you can edit your selections. If not, you can enroll right from this screen.\*
    - Go to Account Management
       > Provider & Practioner
       Profiles > Remittance &
       Payments tab.

### 3. SympliSend

- Digital paper claims, itemization requests, and digital correspondence related to previously processed or in process claims can be submitted online in SympliSend after logging in to Provider Connection. (Log in required)
- Go to Claims > Claim Tools > Submit Via SympliSend. See <u>user</u> <u>guide</u> for instructions.

\* See <u>Appendix</u> ERA/EFT enrollment and/or edit instructions.

## Check claims status

Claim status can be checked on Provider Connection (after log in) by using the Check Claims Status tool or via online chat. Status can also be checked by contacting Provider Customer Service 24/7: (800) 541-6652.

*Check claims status* is available from the home page and from the *Claims* section. All claims connected to your username and login will display if you are the Account Manager or have been granted access by your Account Manager. Use to locate claims and related EOBs.

1. Enter data into one or more search fields: Member, Claim, and/or Provider Information. Click Search.

ims													
	All fields are optio	nal											
	Member inform	ation			CI	laim information					Provider information		
•	Member ID/Subs	criber ID/Patient nun	nber			Check/EFT number		Claim/EOB number			Provider		,
	Last name		First name			Claim type	~	Claim status		~	Provider tax ID		```
	Dates of service				_ (	Amount paid	~ ~	\$ 0.00	to \$ 0.00		Provider NPI		
	Start date	l	End date	Ē		atus change							
						Start date		End date			Provider number		,
	^ Hide search					5	Start over Se	arch					
	Showing 1–50 of 47,	<b>734 claims:</b> Dates of	service 10/06/2018-10	0/06/2021		-						R E	Export
2	Claim status 🔸 Updated	Claim number	Claim type	Dates of service	EOB	Member name	Member ID/ Subscriber ID	Provider name	Amount billed	Amount paid	Patient responsibility	Check/EFT number	
	IN PROCESS	4	Medical	07/07/2020- 07/07/2020	2	Member, Our	910219805-02	QUEST DIAGNOSTICS	\$3,500.00	N/A	\$10.41	N/A	

- 2. Results will display in the table below the blue header, starting with claims status.
- 3. EOBs are downloadable once the claim is finalized.
- 4. Click the claim number to see more detailed information.
- 5. To conduct a new search, click Start over to clear the search fields.

Claim details screen: Clicking the claim number from the search results opens the *Claims detail screen* and provides access to the following information.

lized 10/11/2024	50.	1 2	Ir	nformation is valid and up to date as of 10/11/2024 at 09:46 p.1
	🐼 Medical	Finalized   <u>View EOB</u>		
		Possible next steps: <u>Resolve claim issue or dis</u>	pute 3	
Member	<sup>r</sup> information			
Member name		XXXX	Member ID	XXXX
Date of birth	4	04/10/1991	Group number	XXXX
Condor		Female	Plan type	Commercial PPO
Gender				
Relationship to s	ubscriber	Subscriber/Insured		
Relationship to s Patient account i View all claims f	ubscriber number for this member	Subscriber/Insured		
Relationship to s Patient account i View all claims f	ubscriber number for this member	Subscriber/Insured XXXX		
Relationship to s Patient account i View all claims f Claim de Dates of service	ubscriber number for this member etails	Subscriber/Insured XXXX 08/19/2024-08/19/2024	Amount billed	\$176.00
Relationship to s Patient account I View all claims f Claim de Dates of service Claim received	ubscriber number for this member etails	Subscriber/Insured XXXX 08/19/2024-08/19/2024 10/07/2024	Amount billed Allowed amount	<b>\$176.00</b> \$176.00
Relationship to s Patient account i View all claims f Claim de Dates of service Claim received Provider	subscriber number for this member etails	Subscriber/Insured           XXXX           08/19/2024-08/19/2024           10/07/2024           10/07/2024           XXXX	Amount billed Allowed amount Patient responsibility	<b>\$176.00</b> \$176.00 \$15.00
Relationship to s Patient account in View all claims f Claim de Dates of service Claim received Provider Provider number	subscriber number for this member etails	Subscriber/Insured           XXXX           08/19/2024-08/19/2024           10/07/2024           XXXX           XXXX	Amount billed Allowed amount Patient responsibility Deductible	\$176.00 \$176.00 \$15.00 \$0.00
Relationship to s Patient account I View all claims f Claim de Dates of service Claim received Provider Provider number National Provide	subscriber number for this member etails 5 r r	Subscriber/Insured           XXXX           08/19/2024-08/19/2024           10/07/2024           XXXX           XXXX           XXXX           XXXX           XXXX	Amount billed Allowed amount Patient responsibility Deductible Copay	\$176.00 \$176.00 \$15.00 \$0.00 \$15.00
Relationship to s Patient account I View all claims f Claim de Dates of service Claim received Provider Provider number National Provide IPA/Med group	subscriber number for this member etails 5 r r	Subscriber/Insured           XXXX           08/19/2024-08/19/2024           10/07/2024           XXXX           XXXX	Amount billed Allowed amount Patient responsibility Deductible Copay Co-insurance	\$176.00 \$176.00 \$15.00 \$0.00 \$15.00 \$15.00 \$0.00

#### Summary view

- 1. Claim status
- 2. EOB for finalized claim
- 3. Option to file a dispute
  - You will also see a link to add additional documentation to a finalized claim if Blue Shield has requested it.
- 4. Member information
  - Link to view all claims for the member
- 5. Claim details

#### Full view – contains all the above +

- Payment details
- Service & procedure details
- Claim message
- Claim notes

If an Accolade Careassigned member switches their assignment to an in-person PCP ...



- By calling Blue Shield Member Services, the switch is immediate and capitation for the member is effective retroactive to the first of the month during which the switch is made.
- Online at blueshieldca.com, the switch takes place on the first of the following month per usual business timeline for switching to a different medical group under an HMO plan. Capitation begins at that time.
- Note: If a member switches to Accolade Care from an inperson provider, the switch takes effect the first of the following month, per the usual business timeline.

## **Resources to support you**

Contact Accolade Care at 888-305-9433	Questions about care coordination, referrals, referral denials for Accolade Care and TelMed2U patients.
General information about Trio HMO	<ul> <li>Contact your provider relations representative or call Blue Shield Provider Customer Service, 6 a.m. to 6:30 p.m. Monday through Friday at (800) 541-6652. IVR available 24/7.</li> <li>Live chat with customer service from Provider Connection – log in required.</li> </ul>
Blue Shield-related questions	<ul> <li>Blue Shield Provider Customer Service, 6 a.m. to 6:30 p.m. Monday through Friday at (800) 541-6652. IVR available 24/7. Live chat from Provider Connection – log in required</li> </ul>
Provider Connection Support – no log in required	<ul> <li><u>Provider Connection Reference Guide</u> – detailed information about how to use tools on the website</li> <li>Provider Connection <u>registration instructions</u> for Provider, MSO and Billing accounts plus additional tutorials.</li> <li><u>Online text-based website help</u> available from every page.</li> </ul>
Authorization resources	<ul> <li>Instructions linked to each AuthAccel launch page (login required) and on the <u>AuthAccel Online AuthAccel System</u> <u>training</u> – no login required.</li> <li><u>Blue Shield prior authorization list</u> – no login required.</li> <li><u>Blue Shield prior authorization forms</u> – no login required.</li> </ul>
Claims resources	<ul> <li>How to submit claims – no login required.</li> <li><u>Claims Routing Tool</u> – no login required (where to send paper claims).</li> <li>SympliSend user guide – no login required for user guide but log in required to access the tool.</li> <li><u>Claim issues &amp; disputes</u> – no login required.</li> <li>Log in not required for Information about how to submit claims and disputes. Log in required for submission and tracking of claims and disputes.</li> <li>Step-by-step instructions: add documentation to a finalized claim and <u>submit claim disputes/view status</u>.</li> </ul>

# Thank you

# Appendix

### Accolade Care patient referral form

#### AccoladeCare

Please forward a copy of your report and recommendations with this referral as a cover sheet via secure email or fax:

Accolade Care 101 Mission St. Suite 800 San Francisco, CA 94105 P- 866-518-1747, F-415-231-5332 Secure Email - support@accoladecare.zendesk.com

#### Accolade Care Diagnostic / Referral Form

#### Date of Referral: 10/15/2024

The patient for this referral is a Blue Shield of California (Blue Shield) Trio HMO plan member assigned to a virtual primary care provider (PCP) of Accolade Care, the dba of PlushCare of California. The patient is being referred to you for in-person care. If you have questions about this referral, please contact Accolade Care Support at (866) 518-1747.

Blue Shield eligibility/benefits: Verify this patient's eligibility and benefits on Blue Shield's Provider Connection website (blueshieldca.com/provider) after logging in or contact Blue Shield Provider Customer Service at (800) 541-6652.

Authorizations: If an authorization is not included in this referral, visit the Authorizations section at blueshieldca.com/ provider and complete the following steps, as applicable:

1) Link to Blue Shield's Authorization forms & list and review the list to determine if an authorization request is necessary for the services you will provide.

2) If authorization is required, submit the request directly to Blue Shield using one of two options:

. Click the Modical authorization link after logging in, then complete and submit the request online, or · Submit the request via FAX. Click Authorization forms & list to find the form. Logging in is not required to access a form.

Questions about authorizations? Contact Blue Shield Provider Customer Service at (800) 541-6652.

Claims: Submit claims with appropriate documentation to Blue Shield either 1) electronically [Payer ID BSC001]; or 2) via the SympliSend digital paper submission portal in the Claims section on Provider Connection after logging in (blueshieldca.com/provider); or 3) by mail: P.O. Box 272540, Chino, CA 95927-2440. Claim status can be checked via the Chims section at blueshieldca.com/provider after logging in or by contacting Blue Shield Provider Customer Service at (800) 541-6652.

Ongoing care: Should this patient require multiple follow-up visits as part of their care plan, please document frequency and duration in their medical record for Accolade Care PCP review.

#### Patient Information

Name (Last, First):	
Date of Birth (M/D/Y)	Payer Information
Phone #:	Name:
Email:	Member #
Address:	
Blue Shield member ID#	_

Name (Last, First):	Specialty:	
Institution/Group Name: Accolade Care	NPI:	
Address: 101 Mission St. Suite 800 San Francisco,	CA 94105	
Phone #: 866-518-1747	Fax #: 14152315332	
Servicing/Cons	sulting Provider or Facility:	
Name (Last, First):	Specialty:	
Institution/Group Name:	NPI:	
Address:		
Phone #:	Fax #:	

	Referral Information:
Reason for Referral:	Diagnosis
Services Desired:	
Authorization #:	Referral is Valid Until
	Physician Signature:

We provide Vi ary Care in all 50 states 24/7/365. Thank You for seeing our patient.

Table of contents

## Enroll in ERA and EFT online instructions – Account Managers only

#### 1. Click Account Management > Provider & practitioner profiles.

- 2. If you have more than one Tax ID (TIN), select the correct TIN from the drop-down menu and click **Search** to refresh the screen.
- Click the Remittance & Payments tab. The screen will open on the EFT information for that TIN. Click Edit to enroll or to change your EFT enrollment information.
- 4. To view/edit ERA, click ERA in the left navigation. Use the drop-down menu to choose a vendor (i.e., clearinghouse or trading partner). The vendor you choose applies to all providers under the selected Tax ID. Changes take up to three (3) business days.





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